Kinepolis Group

Results YE 2019

February 20, 2020

KINEPOLIS GROUP

Business review
YE 2019

CEO, Mr. Eddy Duquenne

KINEPOLIS GROUP

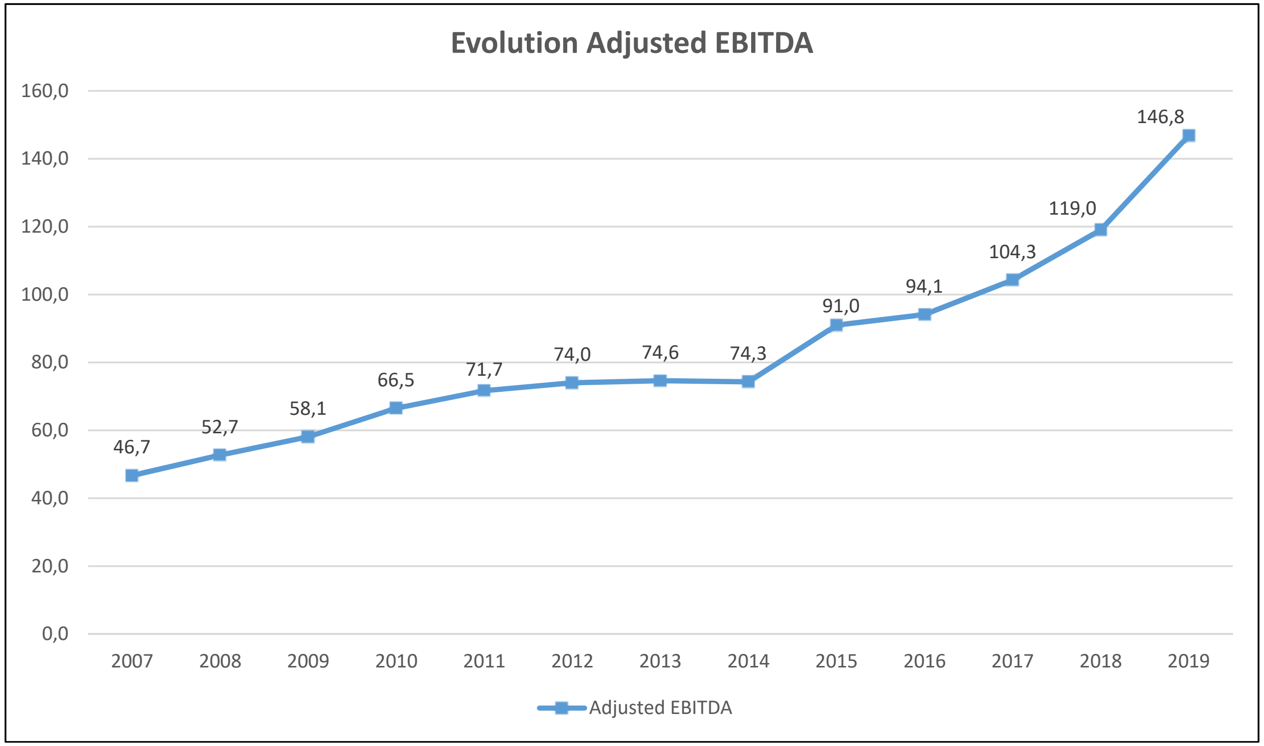
- Strong 2019 thanks to **successful content**, especially compared to a rather weak 2018 in Europe, **consistent implementation of corporate strategy** and **the expansion** of the Group.

- Further investments in the ultimate movie experience, by means of premium products, led to **further increase in sales and adjusted EBITDA per visitor**

- Further steps in **expansion** strategy: acquisition of Michigan-based movie theatre chain MJR

4DX COSY SEATS LASER ULTRA SCREENX

RESULTS EXECUTION LONG TERM STRATEGY



	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Leverage	2,97	2,45	1,54	1,01	1,07	1,22	1,18	1,60	1,78	1,80	2,15	2,33	2,57*

* Based upon annualization of the adjusted EBITDA for MJR and the new builds of 2019

For the definition of leverage and adjusted, we refer to glossary slide n° 61

KEY FINANCIALS

€m	YE 2019 excl. IFRS 16	YE 2018	% Better / Worse excl. IFRS 16
Revenue	**551,5**	**475,9**	**15,9%**
Visitors ('000)	*40.341*	*35.591*	*13,3%*
EBITDA	**145,0**	**117,2**	**23,8%**
Adjusted EBITDA	**146,8**	**119,0**	**23,4%**
Adjusted EBITDA margin	€ 3,64/Vis *26,6%*	€ 3,34/Vis *25,0%*	*162 bps*
EBIT	**98,0**	**79,1**	**23,8%**
Adjusted EBIT	**100,9**	**80,9**	**24,7%**
Adjusted EBIT margin	*18,3%*	*17,0%*	*129 bps*
Profit	**58,8**	**47,4**	**24,0%**
Adjusted Profit	**60,4**	**47,5**	**27,1%**
EPS (in €)	*2,18*	*1,76*	*23,9%*
Free Cash Flow	**90,2**	**64,7**	**39,3%**

€m	YE 2019 excl. lease liabilities	YE 2018	% Better / Worse excl. lease liabilities
Net Financial Debt (NFD)	**417,0**	**276,8**	**50,6%**

For the definition of adjusted, we refer to glossary slide n° 61

We refer to separate slides n° 25-27 for more information related to the impact of IFRS 16

KEY FINANCIALS – IMPACT IFRS 16

€m	YE 2019	Impact IFRS 16	YE 2019 excl. IFRS 16
Revenue	**551,5**		**551,5**
Visitors ('000)	*40.341*		*40.341*
EBITDA	**172,3**	***27,3***	**145,0**
Adjusted EBITDA	**174,1**	***27,3***	**146,8**
Adjusted EBITDA margin	€ 4,32/Vis *31,6%*		€ 3,64/Vis *26,6%*
EBIT	**101,0**	***3,1***	**98,0**
Adjusted EBIT	**104,0**	***3,1***	**100,9**
Adjusted EBIT margin	*18,9%*		*18,3%*
Profit	**54,4**	***-4,4***	**58,8**
Adjusted Profit	**56,0**	***-4,4***	**60,4**
EPS (in €)	*2,02*	*-0,15*	*2,18*
Free Cash Flow	**90,2**		**90,2**

€m	YE 2019	Impact lease liabilities	YE 2019 excl. lease liabilities
Net Financial Debt (NFD)	**833,1**	**416,1**	**417,0**

For the definition of adjusted, we refer to glossary slide n° 61

We refer to separate slides n° 25-27 for more information related to the impact of IFRS 16

- Further implementation of strategic pillars set out in 2008
  - Best Marketer
  - Best Cinema Operator
  - Best Real Estate Manager

Kinepolis, Entrepreneur of the Year 2019

- Highlights 2019
  - Acquisition Michigan-based movie theatre chain MJR Digital Cinemas (US)
  - Succesful roll out Kinepolis concepts in Canada – 3 Laser ULTRA rooms, 3 MarketPlace shops to date and test Cosy Seats ongoing
  - Opening ScreenX theatres in Madrid (ES), Utrecht (NL), Lomme & Metz (FR) – Antwerp since Feb 2020
  - Opening MX4D theatre in Utrecht (NL)
  - Opening Kinepolis Servon (FR), Landmark Aurora Regina and Calgary Market Mall (CA)
  - Introduction Discovery Day concept in BE, NL, LUX, FR & ES
  - Kinepolis awarded 'Entrepreneur of the Year 2019' in Belgium
  - Remodeling Kinepolis Kirchberg (LUX)
  - Opening IMAX Antwerp (BE)

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Adrian Digital Cinema 10

Brighton Towne Square Digital Cinema 20

Chesterfield Crossing Digital Cinema 16

Marketplace Digital Cinema 20

Partridge Creek Digital Cinema 14

Southgate Digital Cinema 20

Troy Grand Digital Cinema 20

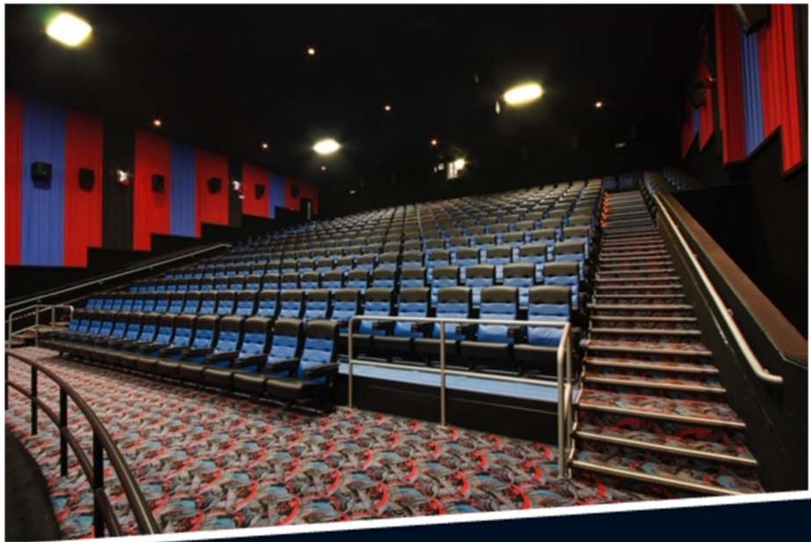
Universal Grand Cinema 16


Waterford Digital Cinema 16


Westland Grand Cinema 16

MJR Digital Cinemas

Southgate



Opening ScreenX Theatres

- ❑ Expansion highlights
  - ❑ March 2019: Acquisition of Spanish cinema group El Punt, Barcelona & Alzira (ES)
  - ❑ April 2019: Announcement Landmark new-build project in SE Edmonton (CA)
  - ❑ September 2019: Opening Kinepolis Servon (FR)
  - ❑ October 2019: Opening Landmark Aurora Regina (CA)
  - ❑ October 2019: Start construction work Kinepolis Haarlem (NL)
  - ❑ October 2019: Acquisition MJR Digital Cinemas (US)
  - ❑ November 2019: Acquisition of Arcaplex, Spijkenisse (NL)
  - ❑ December 2019: Opening Landmark Calgary Market Mall (CA)

Opening Kinepolis Servon (FR)

Opening Calgary Market Mall (CA)

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Arcaplex Spijkenisse (NL)

KINEPOLIS

Countries	Complexes		Screens		Market Share **	Complexes in Ownership	
						#	%Visitors
Belgium	11		138			10	98%
France	13		150	+5	4%	9	87%
Canada	46	+1	330	+11	12%	9	3%
Spain	8	+2	137	+38	7%	3	37%
The Netherlands	18	+1	130	+9	12%	12	76%
The United States	10	+10	164	+164	0,5%	7	70%
Luxembourg	3		22		0%	1	63%
Switzerland	1		8		84%	1	100%
Poland *	1		18			1	n/a
Total	**111**	**+14**	**1.097**	**+227**		**53**	**55%*** **

* 1 complex in Poland operated by Cineworld

** Belgium - New platform Cinedata operational, but not all operators are participating yet
Canada & The US - Market share in Box Office content

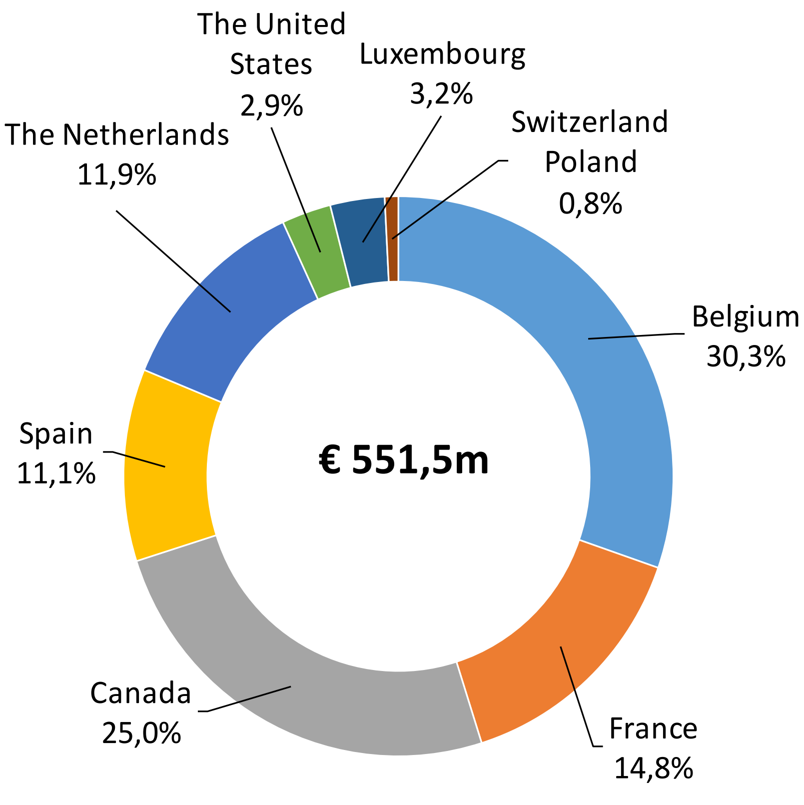
*** 55% of ytd Q4 2019 visitors

**** Complex and screen additions are compared to 31 December 2018

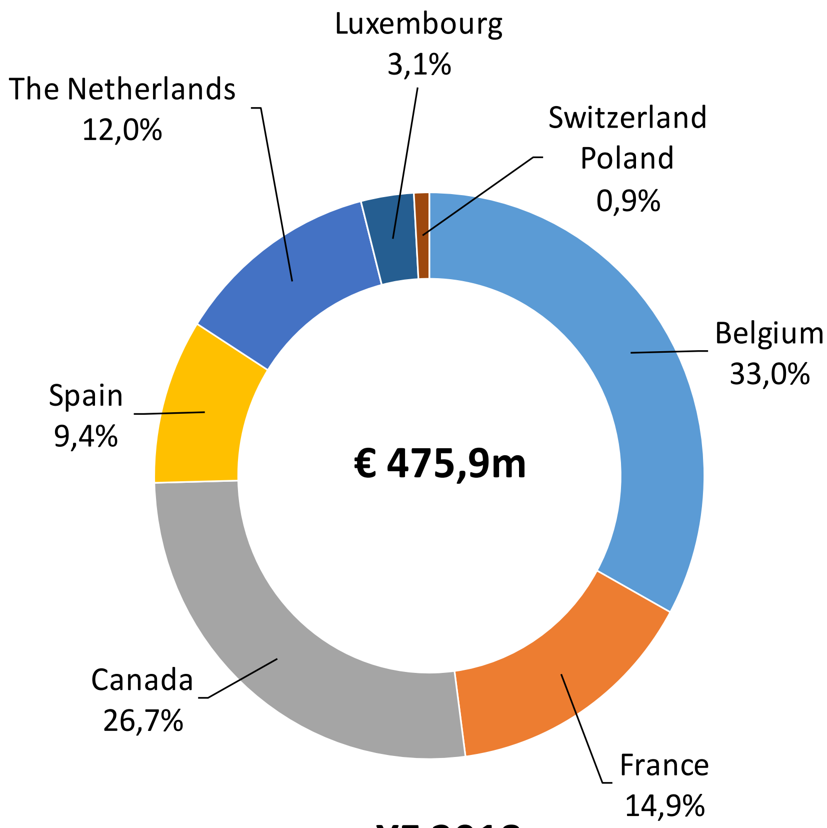
PLANNED GREENFIELDS

Country	Project Name	# Screens	Est. Visitors / Year	Estimated opening
The Netherlands	Schalkwijk Haarlem	6	0,3 mio	Q4 2020
	Mall of The Netherlands	11	0,5 mio	Q4 2020
France	Metz Waves	6	0,3 mio	Q4 2020
Canada	SE Edmonton (Alberta)	8	0,4 mio	Q4 2020
Total		**31**	**1,5 mio**	

REVENUE BY COUNTRY

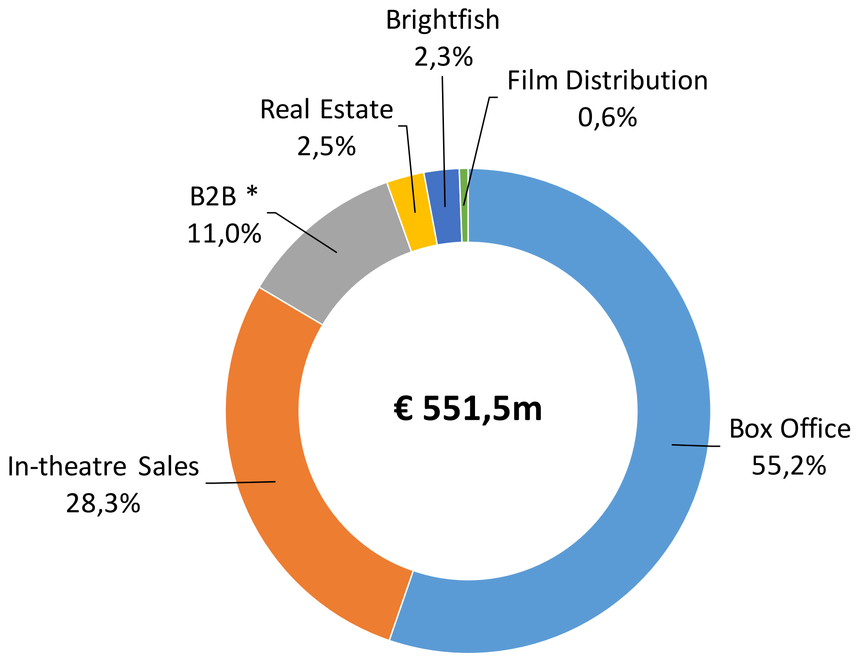


YE 2019



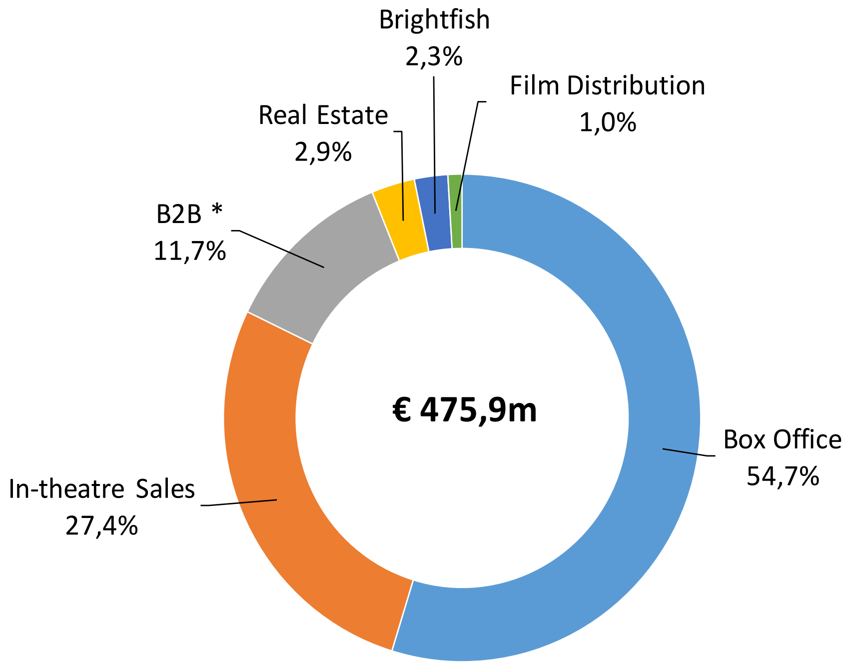
YE 2018

REVENUE BY ACTIVITY



YE 2019

* Including Cinema Screen Advertising



YE 2018

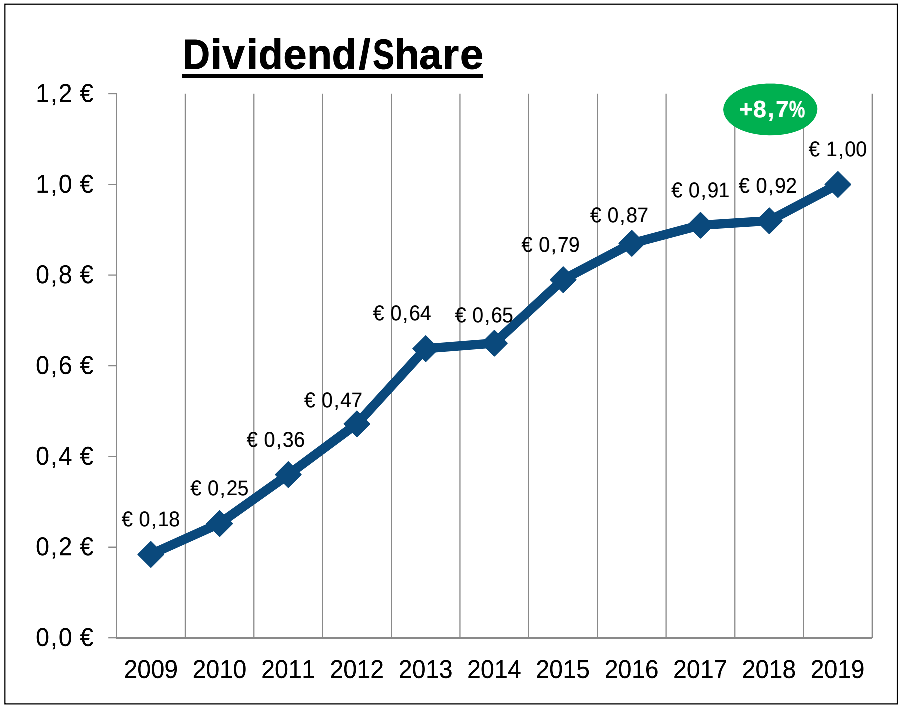
* Including Cinema Screen Advertising

VISITORS

Visitors (000's)	YE 2019	% of Tot	YE 2018	% of Tot	% Δ YoY
Belgium	8.117	20,2%	7.987	22,4%	1,6%
France	7.393	18,3%	6.571	18,5%	12,5%
Canada	11.664	28,9%	11.630	32,7%	0,3%
Spain	6.183	15,3%	4.306	12,1%	43,6%
The Netherlands	4.526	11,2%	4.073	11,4%	11,1%
The United States	1.370	3,4%			
Luxembourg	979	2,4%	920	2,6%	6,4%
Switzerland	108	0,3%	104	0,3%	3,8%
Total	**40.341**	**100,0%**	**35.591**	**100,0%**	**13,3%**

DIVIDEND PAYMENT

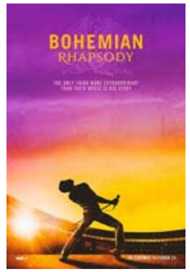
- ➔ Based on Net Income: € 54,4 m
- ➔ # Dividend eligible shares: 26.884.346*
- ➔ € 1,00* per share
- ➔ 16th year increase consecutively



* Calculation based on number of treasury shares as at 20/02/2020.

Top 5 Movies 2019	3D	Visitors (000's)
1. The Lion King (2019)	✓	2.533
2. Avengers: Endgame	✓	2.090
3. Frozen 2	✓	1.724
4. Joker		1.583
5. Star Wars: Episode IX - The Rise of Skywalker	✓	1.292
Top 5		**9.222**
Weight Top 5		**22,9%**

Top 5 Movies 2018	3D	Visitors (000's)
1. Avengers: Infinity War	✓	1.401
2. The Incredibles 2	✓	1.256
3. Jurassic World II	✓	1.161
4. Black Panther	✓	1.021
5. Bohemian Rhapsody		901
Top 5		**5.741**
Weight Top 5		**16,1%**

BELGIAN COMPETITION AUTHORITY

Belgian Competition Authority (BCA) decided that Kinepolis can open new complexes in Belgium as from August 12, 2021.

In October 2019, the Brussels Court of Appeal decided that Kinepolis is free to grow organically in Belgium after an appropriate transitional period to be decided upon by the BCA. This transitional period should allow competitors to prepare for the lifting of the prohibition to grow organically.

On February 11, 2020 the BCA determined the length of the transitional period on 18 months. This means that Kinepolis can open new complexes in Belgium as from August 12, 2021. During this period of 18 months, Kinepolis can perform all preparatory acts in order to build new complexes.

LINE-UP 2020

Q1

Q2

Q3

Q4

Financial Review

YE 2019

CFO, Mr. Nicolas De Clercq

KINEPOLIS GROUP

- IFRS 16, the new leasing standard, is effective since January 1st 2019.

- This new standard does not have an impact on Kinepolis' business or total cash flow but does have a major impact on the accounting treatment of leases (in the balance sheet and in the income statement).

- IFRS 16 leads to following impacts:
  - Front-loading of expenses (meaning that over the total lease term, total expenses are equal according to the new standard compared to the old standard but that the weight of the expenses is higher in the beginning of the lease term compared to the end of the lease term);
  - Depreciation charge and interest expense instead of operational expense (shift from above EBITDA to below EBITDA);
  - Reclassification in the cash flow of the payment of rent from the operating cash flow to the financing cash flow but no impact on change in cash;
  - Increase of both assets and liabilities (due to the recognition of right-of-use assets and lease liabilities).

KEY FINANCIALS - IMPACT IFRS 16

€m	YE 2019	Impact IFRS 16	YE 2019 excl. IFRS 16	YE 2018	% Better / Worse excl. IFRS 16	% Better / Worse
Revenue	**551,5**		**551,5**	**475,9**	**15,9%**	**15,9%**
Visitors ('000)	*40.341*		*40.341*	*35.591*	*13,3%*	*13,3%*
EBITDA	**172,3**	***27,3***	**145,0**	**117,2**	**23,8%**	**47,1%**
Adjusted EBITDA	**174,1**	***27,3***	**146,8**	**119,0**	**23,4%**	**46,3%**
Adjusted EBITDA margin	€ 4,32/Vis *31,6%*		€ 3,64/Vis *26,6%*	€ 3,34/Vis *25,0%*	*162 bps*	*657 bps*
EBIT	**101,0**	***3,1***	**98,0**	**79,1**	**23,8%**	**27,7%**
Adjusted EBIT	**104,0**	***3,1***	**100,9**	**80,9**	**24,7%**	**28,5%**
Adjusted EBIT margin	*18,9%*		*18,3%*	*17,0%*	*129 bps*	*185 bps*
Profit	**54,4**	***-4,4***	**58,8**	**47,4**	**24,0%**	**14,7%**
Adjusted Profit	**56,0**	***-4,4***	**60,4**	**47,5**	**27,1%**	**17,8%**
EPS (in €)	*2,02*	*-0,15*	*2,18*	*1,76*	*23,9%*	
Free Cash Flow	**90,2**		**90,2**	**64,7**	**39,3%**	**39,3%**

€m	YE 2019	Impact lease liabilities	YE 2019 excl. lease liabilities	YE 2018	% Better / Worse excl. lease liabilities	% Better / Worse
Net Financial Debt (NFD)	**833,1**	**416,1**	**417,0**	**276,8**	**50,6%**	**201,0%**

For the definition of adjusted, we refer to glossary slide n° 61

KINEPOLIS

Impact IFRS 16 on ratios

	YE 2019 incl. IFRS 16	YE 2019 excl. IFRS 16	2018
Adjusted EBITDA	174.148	146.843	118.999
Revenue	551.482	551.482	475.880
Adjusted EBITDA margin	**31,6%**	**26,6%**	**25,0%**
Adjusted operating profit	103.957	100.874	80.895
Capital employed	806.507	607.901	495.623
ROCE	**12,9%**	**16,6%**	**16,3%**
NFD	833.093	416.950	276.818
Equity	211.253	211.253	177.617
Gearing ratio	**3,94**	**1,97**	**1,56**
Current assets	134.779	134.779	122.704
Current liabilities	179.168	146.077	183.732
Current ratio	**0,75**	**0,92**	**0,67**
Equity	211.253	211.253	177.617
Total equity and liabilities	1.288.111	871.968	680.854
Solvency ratio	**16,4%**	**24,2%**	**26,1%**
NFD	833.093	416.950	276.818
Adj. EBITDA 12 months	174.148	146.843	118.999
Leverage ratio	**4,78**	**2,84**	**2,33**

NFD excl. IFRS 16 = NFD excl. lease liabilities

Capital employed excl. IFRS 16 = Capital employed excl. lease liabilities

For the definition of adjusted, we refer to glossary slide n° 61

KINEPOLIS

FINANCIAL HIGHLIGHTS

- Revenue up by 15,9% with 13,3% more visitors ; Revenue up by 15,0% at constant FX rate
  - Increase Visitors (+13,3%)
  - Increase Box Office (+17%)
  - Increase In-theatre Sales (+19,4%)
  - Increase B2B (+9,7%)
    - Increase Sales and Events (+7,8%)
    - Increase Screen Advertising (+17,6%)
  - Increase Brightfish (+20,5%)
  - Decrease Film Distribution (-30,3%)
  - Decrease Real Estate (-1,1%)

- Adjusted EBITDA excluding IFRS 16 impact up by 23,4% with a margin of 26,6% (25,0% last year).

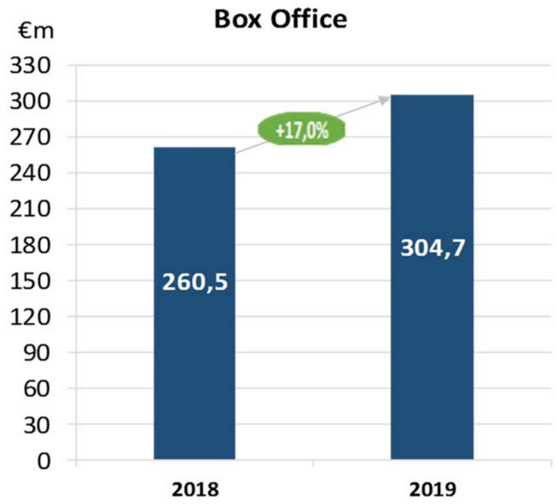
For the definition of adjusted, we refer to glossary slide n° 61
We refer to separate slides n° 25-27 for more information related to the impact of IFRS 16

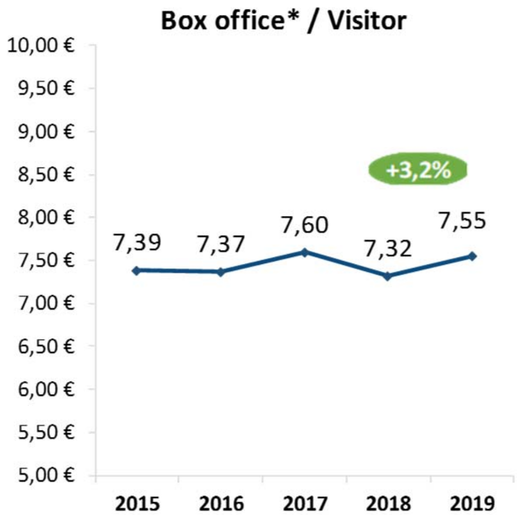
REVENUE BY COUNTRY

Revenue €m	YE 2019	% of Tot	YE 2018	% of Tot	% Δ YoY	% Δ Y Vis
Belgium	167,0	30,3%	156,6	33,0%	6,7%	1,6%
France	81,7	14,8%	71,0	14,9%	15,1%	12,5%
Canada	137,7	25,0%	127,0	26,7%	8,4%	0,3%
Spain	61,4	11,1%	44,7	9,4%	37,3%	43,6%
The Netherlands	65,7	11,9%	57,2	12,0%	14,9%	11,1%
The United States	15,7	2,9%				
Luxembourg	17,6	3,2%	14,9	3,1%	17,8%	6,4%
Other	4,6	0,8%	4,4	0,9%	4,9%	3,8%
Total	**551,5**	**100,0%**	**475,9**	**100,0%**	**15,9%**	**13,3%**

EVOLUTION BOX OFFICE

55,2% OF REVENUE

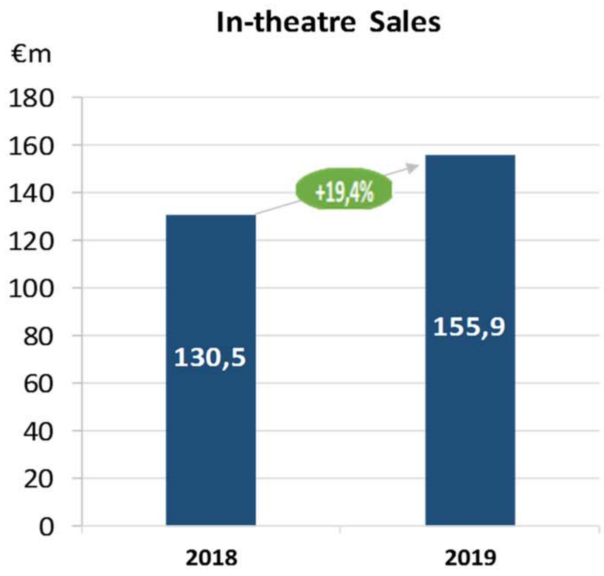


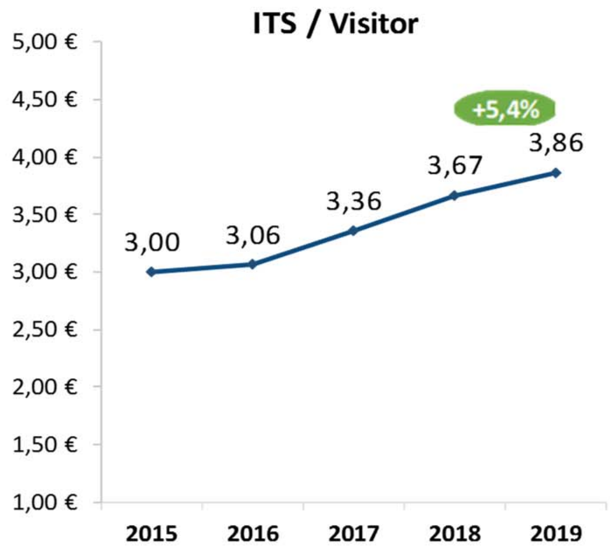


* Box Office revenue after deduction of indirect taxes, including VPF revenue

EVOLUTION ITS

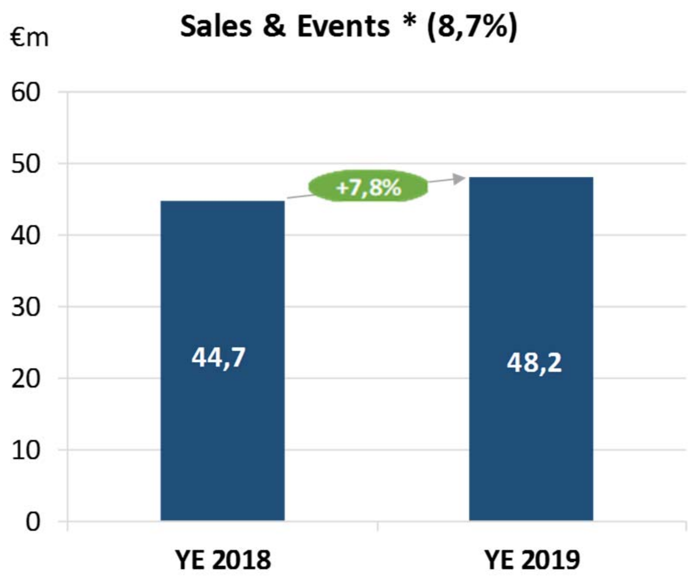
28,3% OF REVENUE



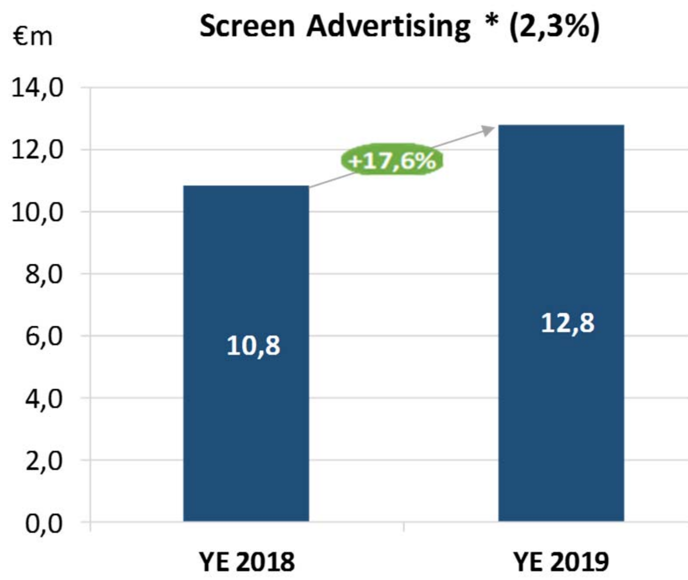


B2B REVENUE

11% OF REVENUE



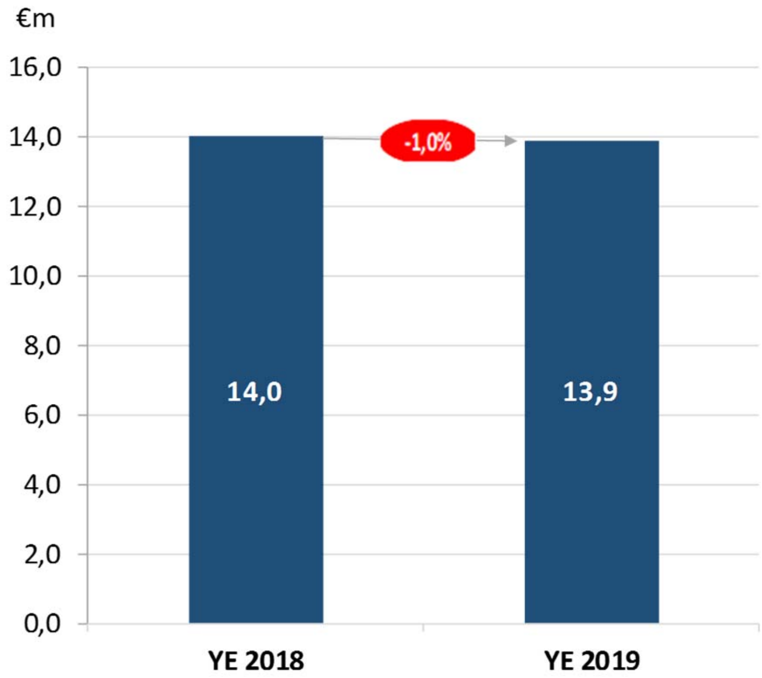
* Excluding Brightfish



* Excluding Brightfish

REAL ESTATE AT FLAT FX

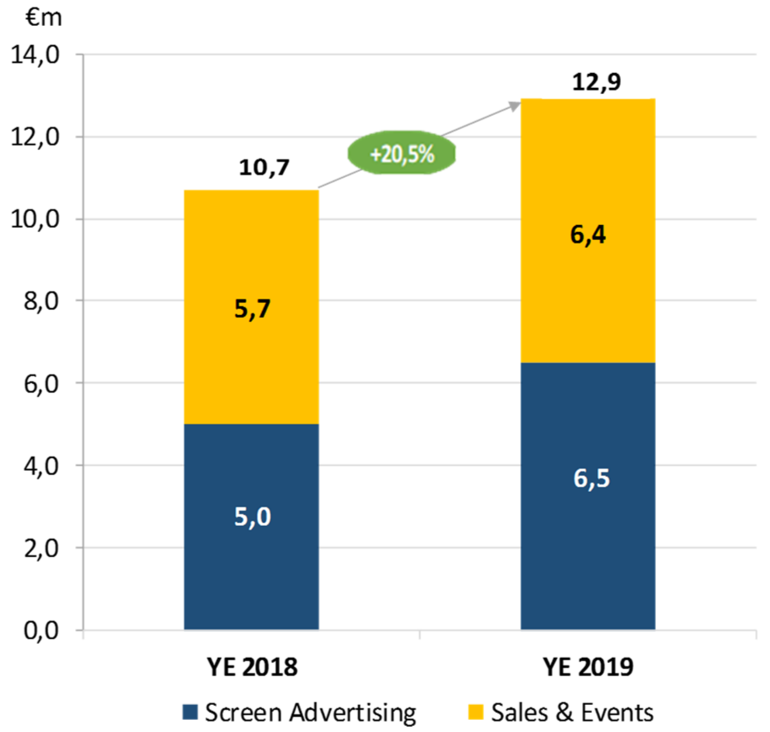
2,5% OF REVENUE



Kinepolis Servon, FR

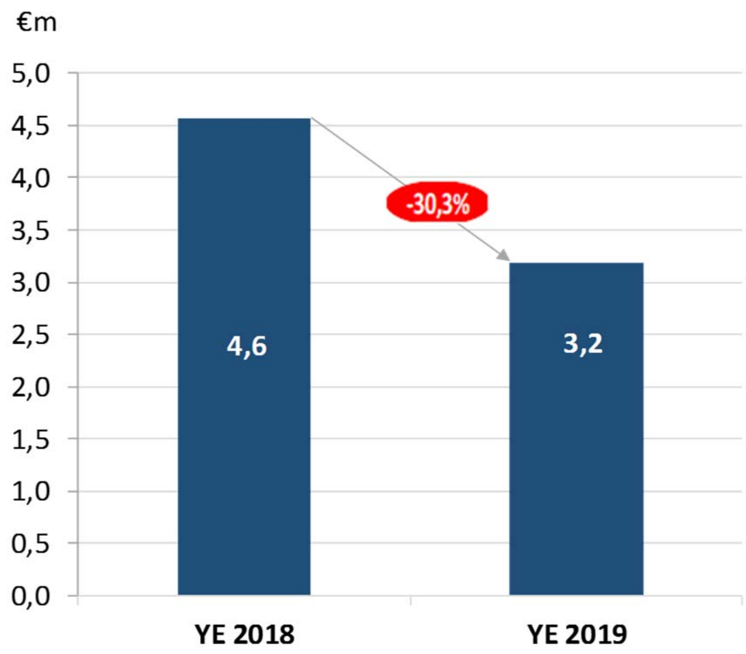
BRIGHTFISH

2,3% OF REVENUE



FILM DISTRIBUTION

0,6% OF REVENUE



# releases	34	28

ADJUSTED OPERATING COSTS

€m	YE 2019	YE 2018	% Better / -Worse
Adjusted Marketing & Selling expenses	-27,8	-24,9	-11,4%
Adjusted Administrative Expenses	-27,1	-26,2	-3,2%
Adjusted Other Operating Income / Cost	0,5	1,8	-71,8%
Adjusted Operating Costs	**-54,3**	**-49,3**	**-10,1%**
Adjustments Operating Costs	-2,2	-1,8	-26,4%
Total Operating Costs	**-56,6**	**-51,1**	**-10,7%**
Total Operating Costs excl. IFRS 16	**-56,8**	**-51,1**	**-11,2%**

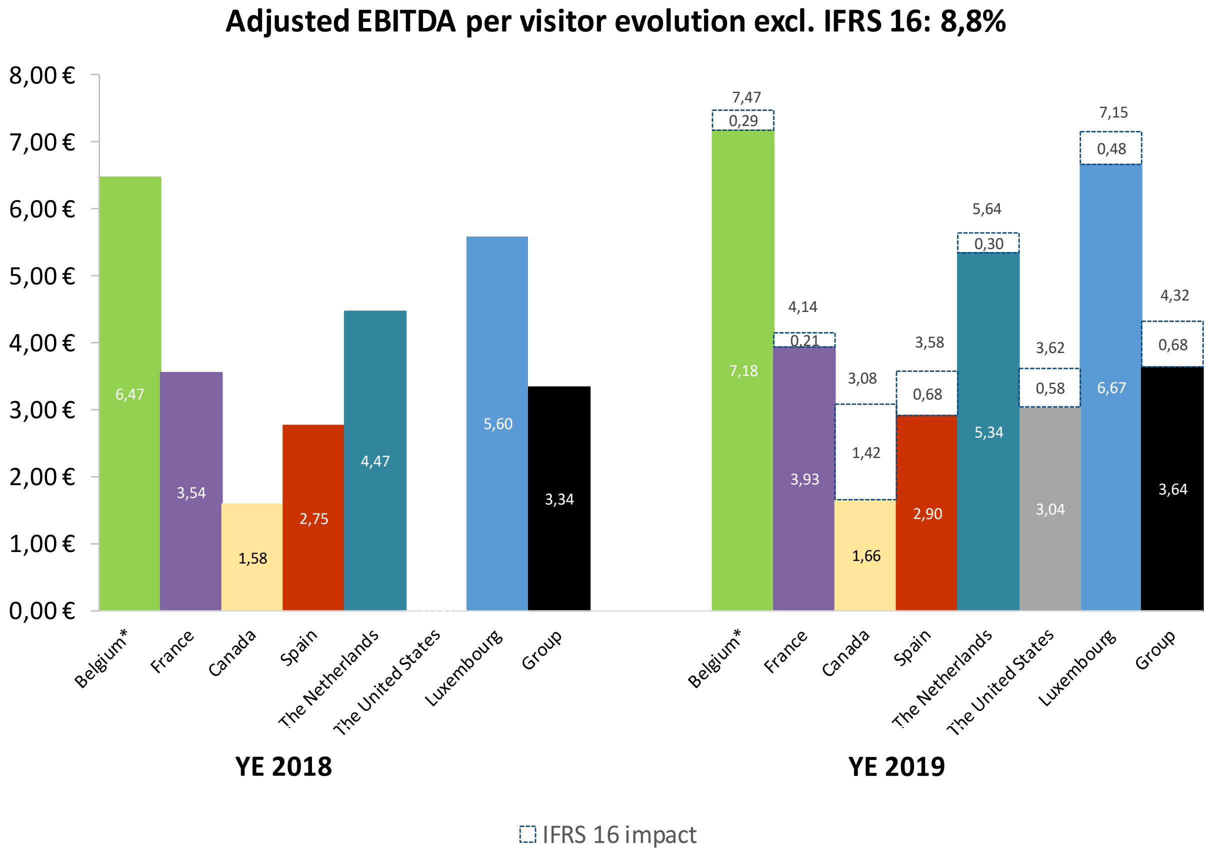
For the definition of adjusted, we refer to glossary slide n° 61

ADJUSTMENTS

€m	YE 2019	YE 2018
EBITDA	-1,8	-1,8
Depreciation & Impairment losses	-1,0	-0,5
Provisions	-0,1	0,5
Financial result	0,0	0,4
Income tax expense	1,3	1,2
Net impact of adjustments	**-1,6**	**-0,1**

For the definition of adjustments, we refer to glossary slide n° 61

EVOLUTION ADJUSTED EBITDA* PER VISITOR



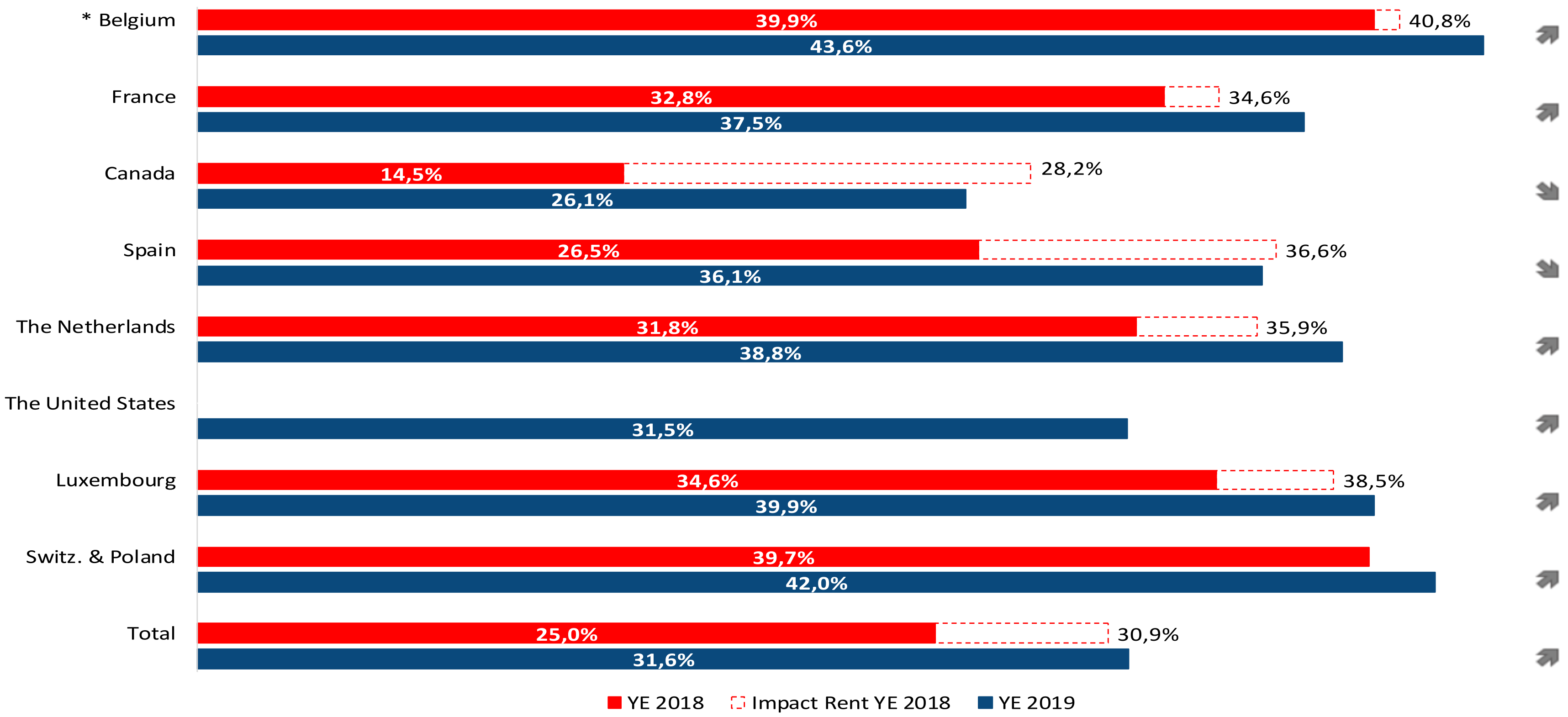
* Per country excluding corporate entities, KFD & Brightfish revenue ; total all including.
For the definition of adjusted, we refer to glossary slide n° 61

ADJUSTED EBITDA BY COUNTRY

€m	YE 2019	YE 2019 without IFRS 16	% of Total (without IFRS 16)	YE 2018	% of Total	% Better / -Worse (without IFRS 16)	% Δ Y Vis
Belgium	46,1	43,8	29,8%	40,3	33,9%	8,4%	1,6%
France	30,6	29,1	19,8%	23,3	19,6%	24,8%	12,5%
Canada	35,9	19,3	13,2%	18,4	15,4%	5,3%	0,3%
Spain	22,1	17,9	12,2%	11,9	10,0%	51,1%	43,6%
The Netherlands	25,5	24,2	16,4%	18,2	15,3%	32,6%	11,1%
The United States	5,0	4,2	2,8%				
Luxembourg	7,0	6,5	4,4%	5,1	4,3%	26,9%	6,4%
Switzerland & Poland	1,9	1,9	1,3%	1,8	1,5%	9,0%	3,8%
TOTAL	**174,1**	**146,8**	**100,0%**	**119,0**	**100,0%**	**23,4%**	**13,3%**

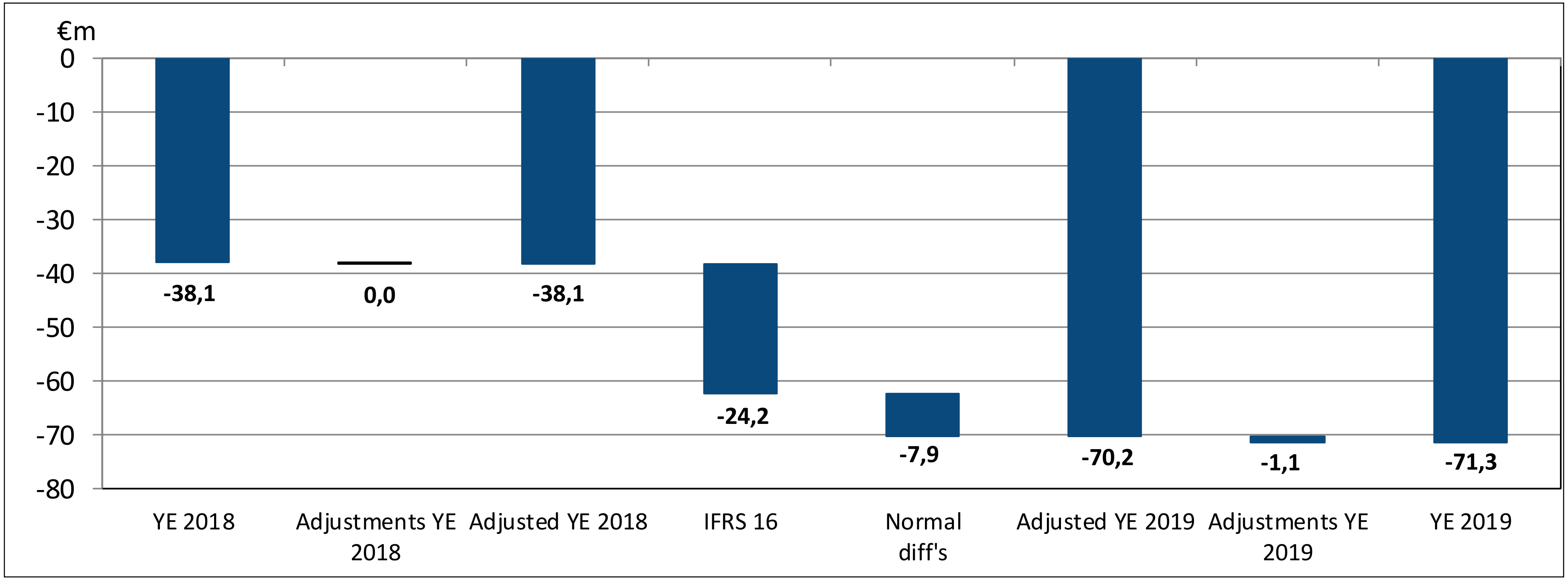
For the definition of adjusted, we refer to glossary slide n° 61

ADJUSTED EBITDA & IMPACT RENT



*Excluding corporate entities, KFD & Brightfish
For the definition of adjusted, we refer to glossary slide n° 61

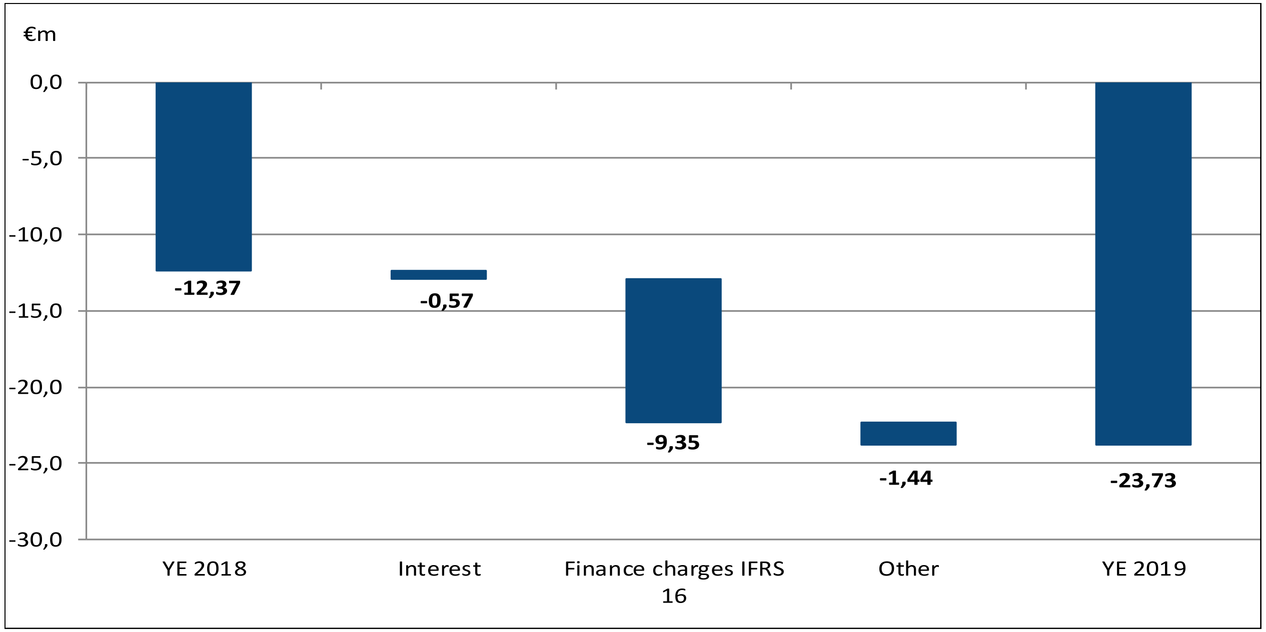
DEPRECIATION, AMORTIZATION, PROVISIONS



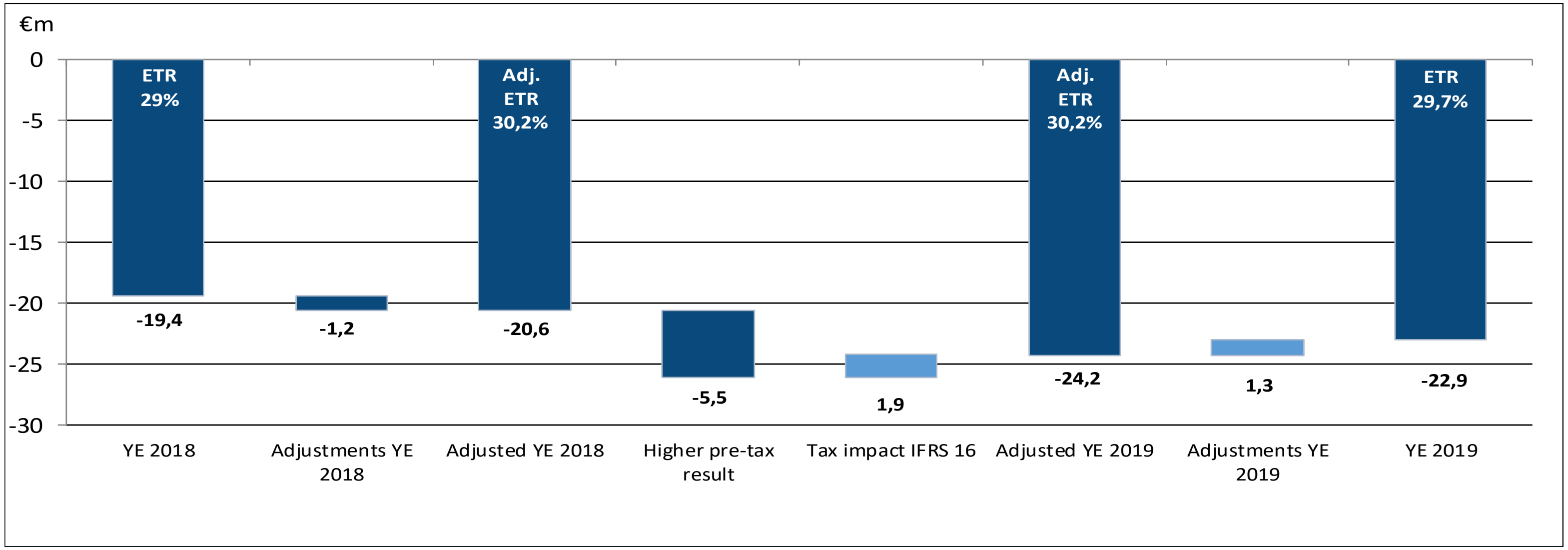
For the definition of adjusted and adjustments, we refer to glossary slide n° 61

FINANCIAL RESULT

€m	YE 2019	YE 2018	% Better / -Worse
Interest Expense	-10,87	-10,30	**-5,5%**
Finance charges IFRS 16	-9,35		
FX	-0,08	0,01	**-739,5%**
Other (CNC, Derivates, FX)	-3,42	-2,08	**-64,3%**
Financial (Cost) / Income	**-23,73**	**-12,37**	**-91,8%**

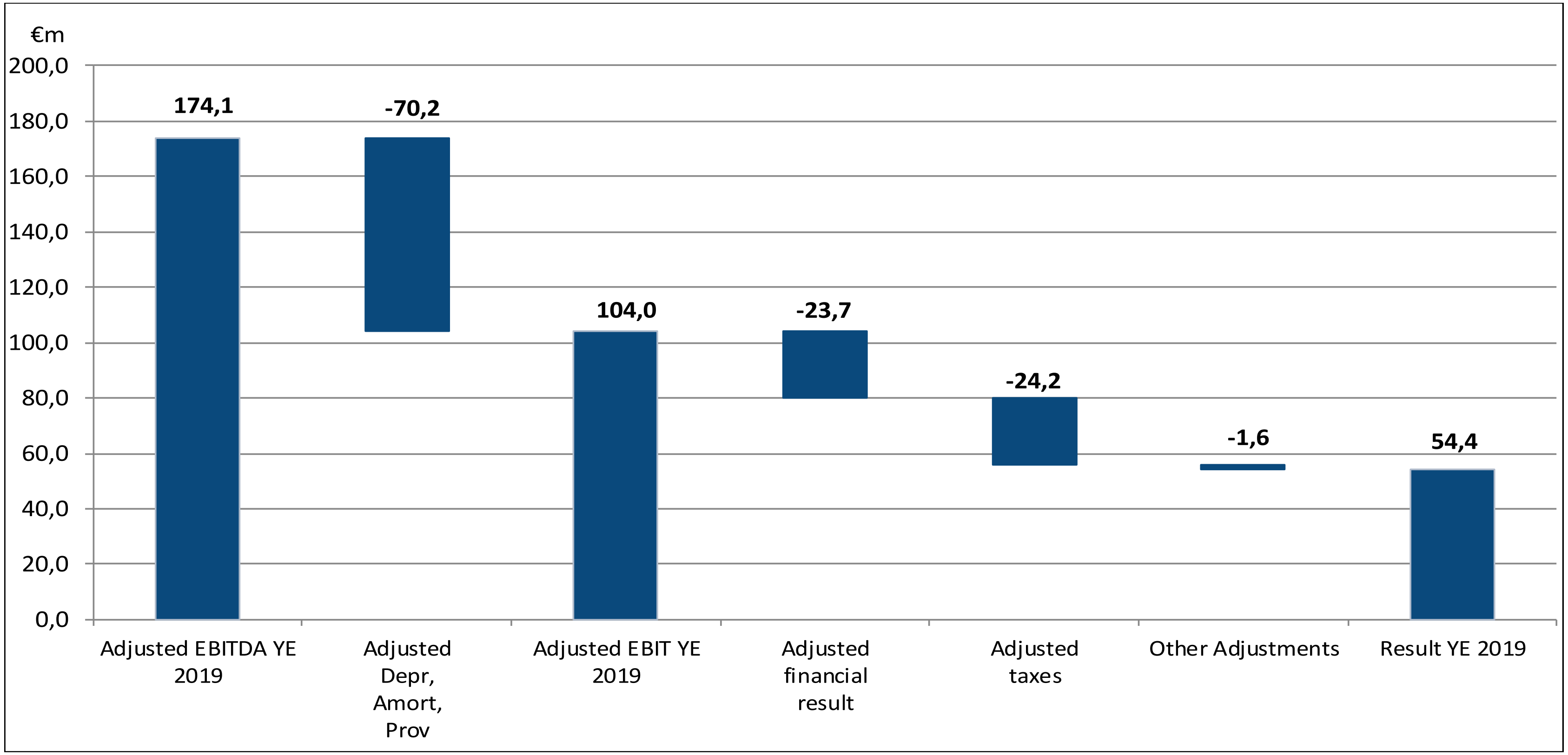


€m	YE 2019	YE 2018	% Better / -Worse
Profit before taxes	77,3	66,8	**15,8%**
Taxes	**-22,9**	**-19,4**	**-18,5%**
Profit	54,4	47,4	14,7%
Effective Tax Rate ('ETR')	**29,7%**	**29,0%**	**69 bps**
Tax effect on adjustments	1,3	1,2	5,5%
Adjusted Effective Tax Rate ('Adj. ETR')	**30,2%**	**30,2%**	**-1 bps**



For the definition of adjusted and adjustments, we refer to glossary slide n° 61

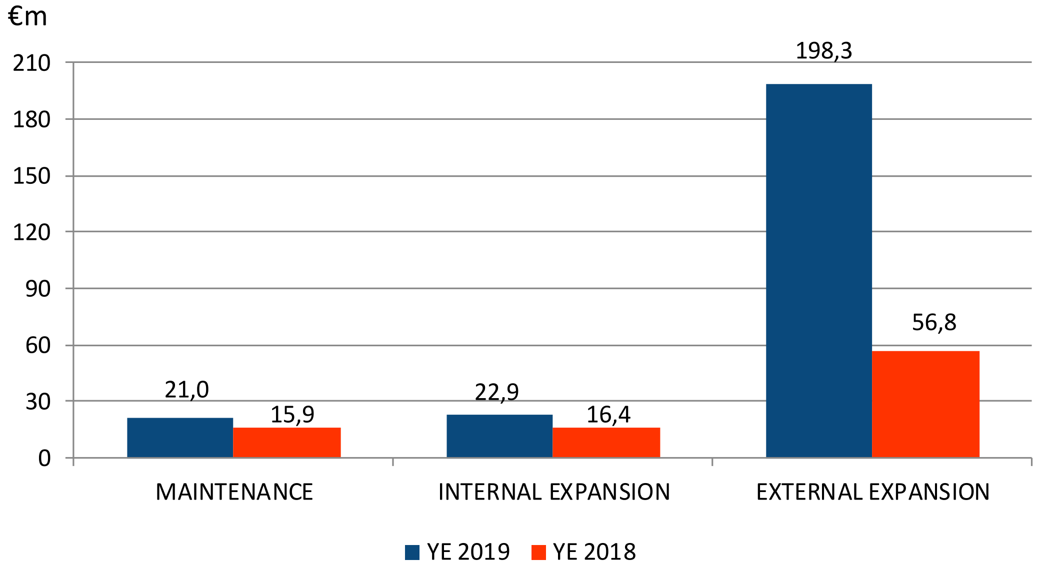
ADJUSTED EBITDA TO NET RESULT



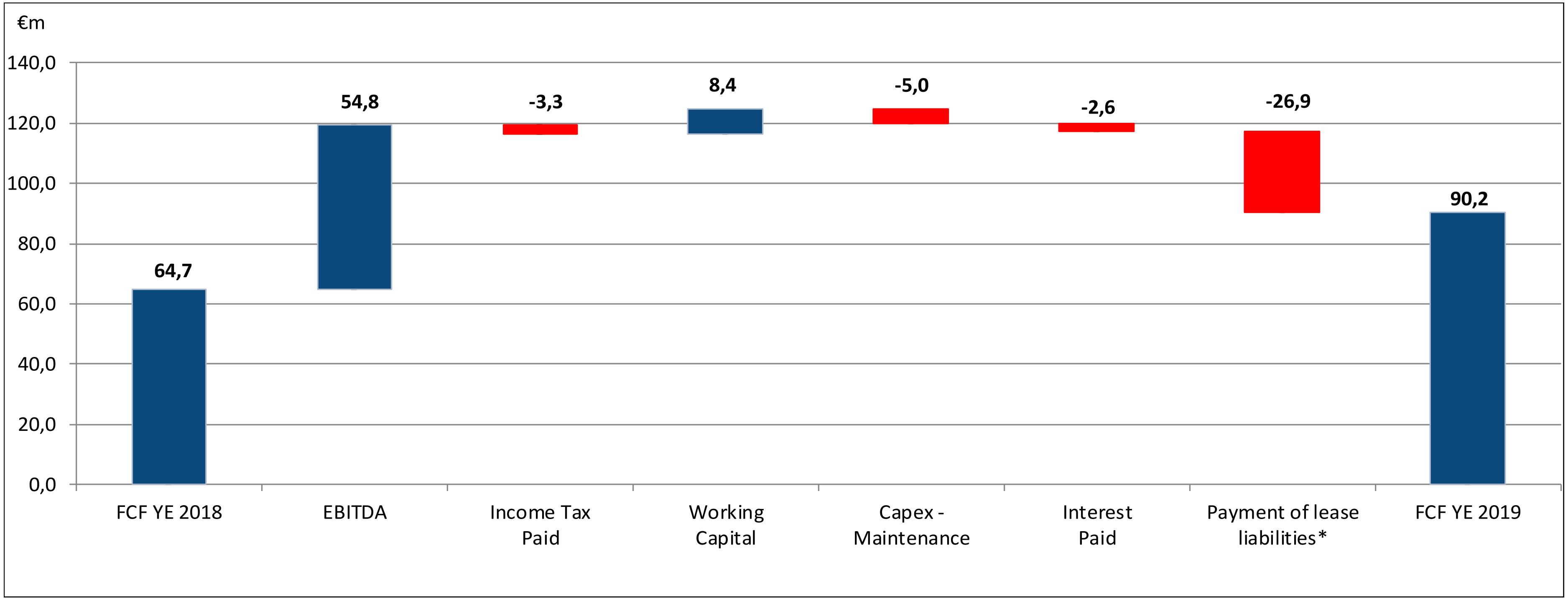
For the definition of adjusted, we refer to glossary slide n° 61

INVESTMENTS

€m	YE 2019	YE 2018
Belgium	14,4	12,3
France	6,7	4,3
Canada	11,5	7,6
Spain	2,7	3,5
The Netherlands	5,3	3,7
The United States	0,0	
Luxembourg	3,0	0,9
Other	0,4	0,1
Maintenance & Internal Expansion	**43,9**	**32,4**
External Expansion	**198,3**	**56,8**
TOTAL	**242,2**	**89,1**



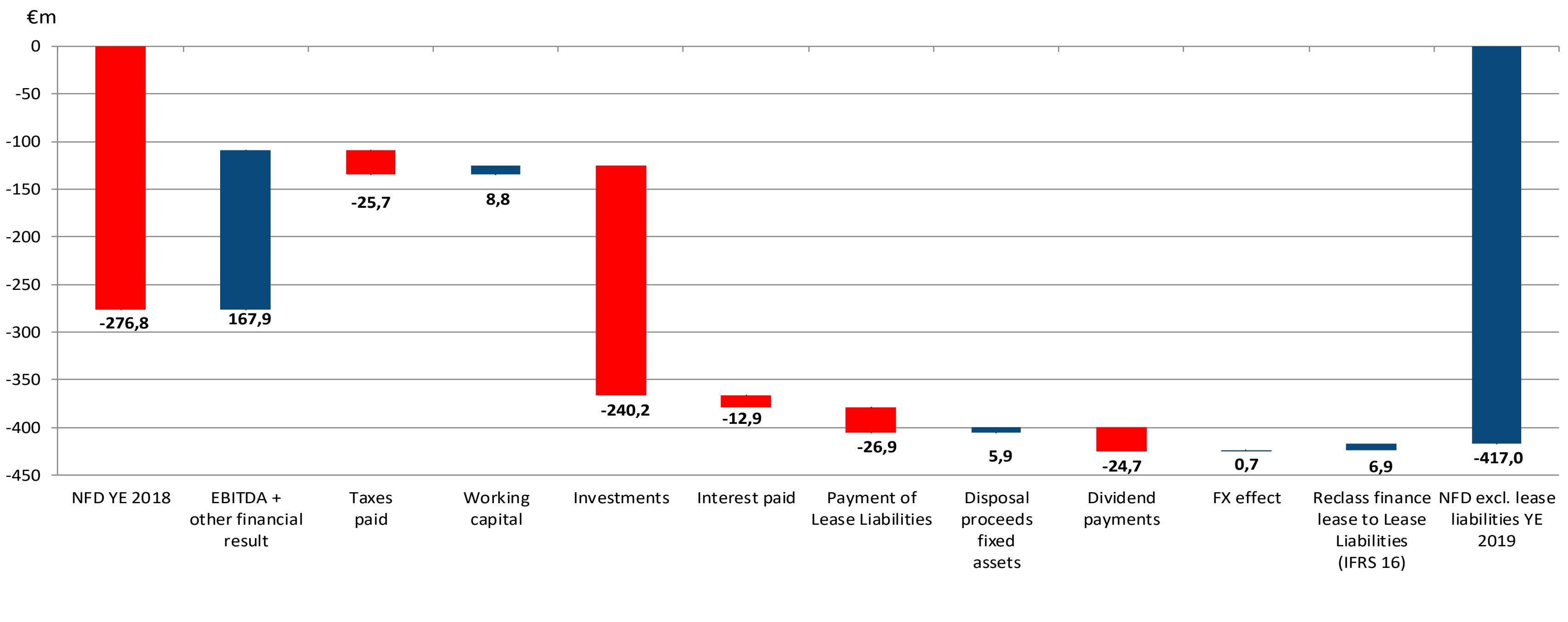
FREE CASH FLOW: YE 2019 VS YE 2018



* The payment of lease liabilities is included in the free cash flow for comparison purposes. In light of IFRS 16 the payment of rent expenses is no longer presented as operating cash flow but as financing cash flow. The effects from IFRS 16 have an impact on EBITDA, working capital and the payment of lease liabilities. However the sum of these impacts have no effect on cash, resulting in a increase from 64,7 MEUR FCF to 90,2 MEUR FCF which can be fully explained by the increase in EBITDA excl. IFRS 16, better working capital movement, partially compensated by higher capex – maintenance, higher interest paid and higher income taxes paid.

NET FINANCIAL DEBT EVOLUTION

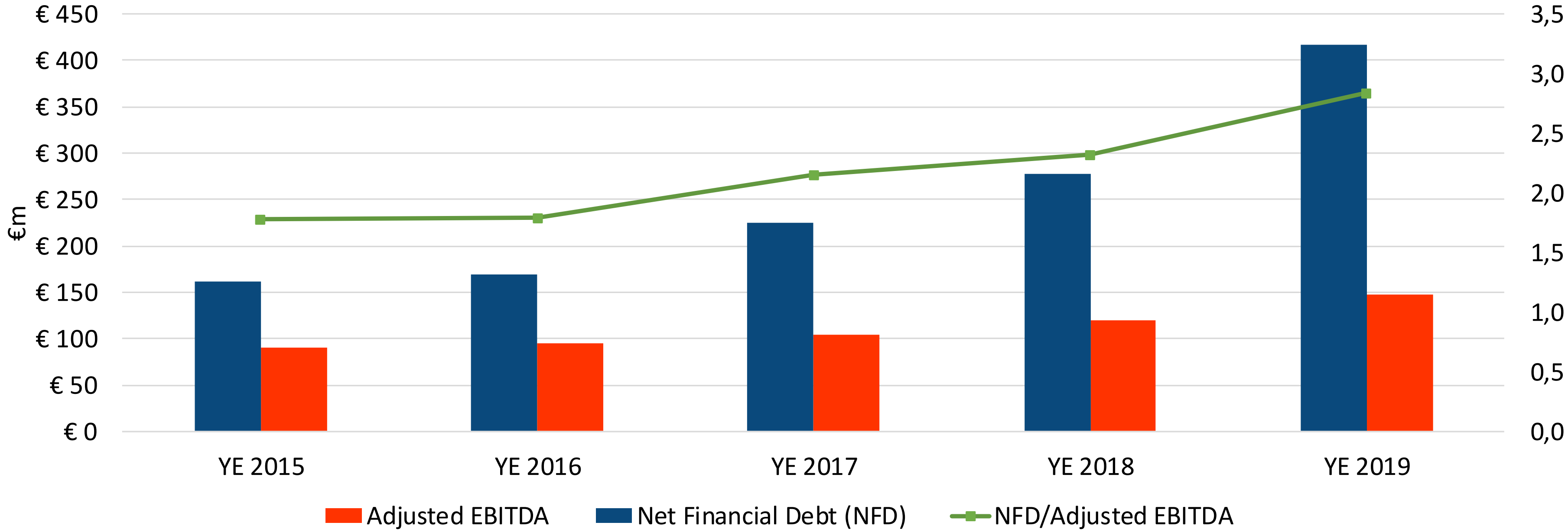
€m	YE 2019	YE 2018	Better/-Worse	% Better/ -Worse
Net Financial Debt (NFD) excl. lease liabilities	**417,0**	**276,8**	**-140,1**	**-50,6%**
Net Financial Debt (NFD) incl. lease liabilities	833,1	276,8	-556,3	-201,0%
Leverage ratio*: NFD excl. lease liabilities / Adj. EBITDA**	**2,84**	**2,33**		



* Not clubdeal definition
** Excluding IFRS 16 impact
For the definition of adjusted, we refer to glossary slide n° 61

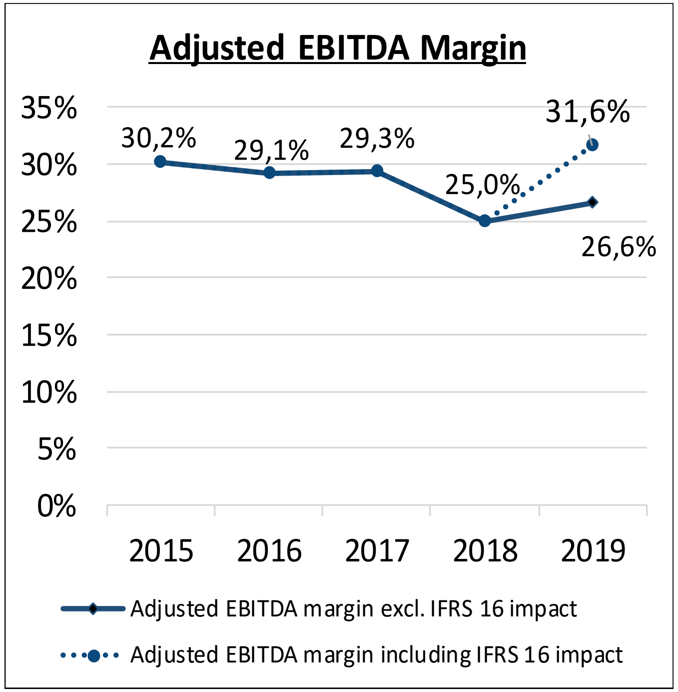
NET FINANCIAL DEBT EVOLUTION

€m	YE 2019	YE 2018	Better/-Worse	% Better/ -Worse
Net Financial Debt (NFD) excl. lease liabilities	**417,0**	**276,8**	**-140,1**	**-50,6%**
Net Financial Debt (NFD) incl. lease liabilities	833,1	276,8	-556,3	-201,0%
Leverage ratio*: NFD excl. lease liabilities / Adj. EBITDA**	**2,84**	**2,33**		

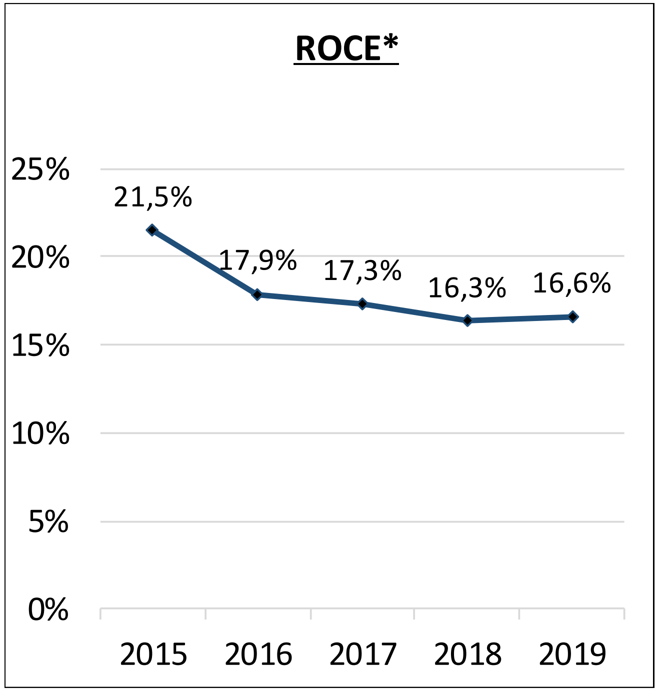


* Not club deal definition
** Excluding IFRS 16 impact
For the definition of adjusted, we refer to glossary slide n° 61

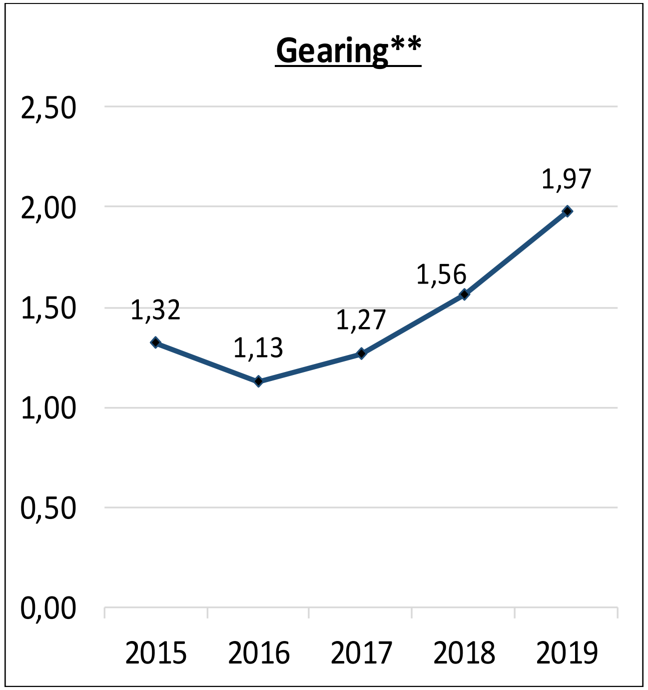
RATIOS



For the definition of adjusted, we refer to glossary slide n° 61

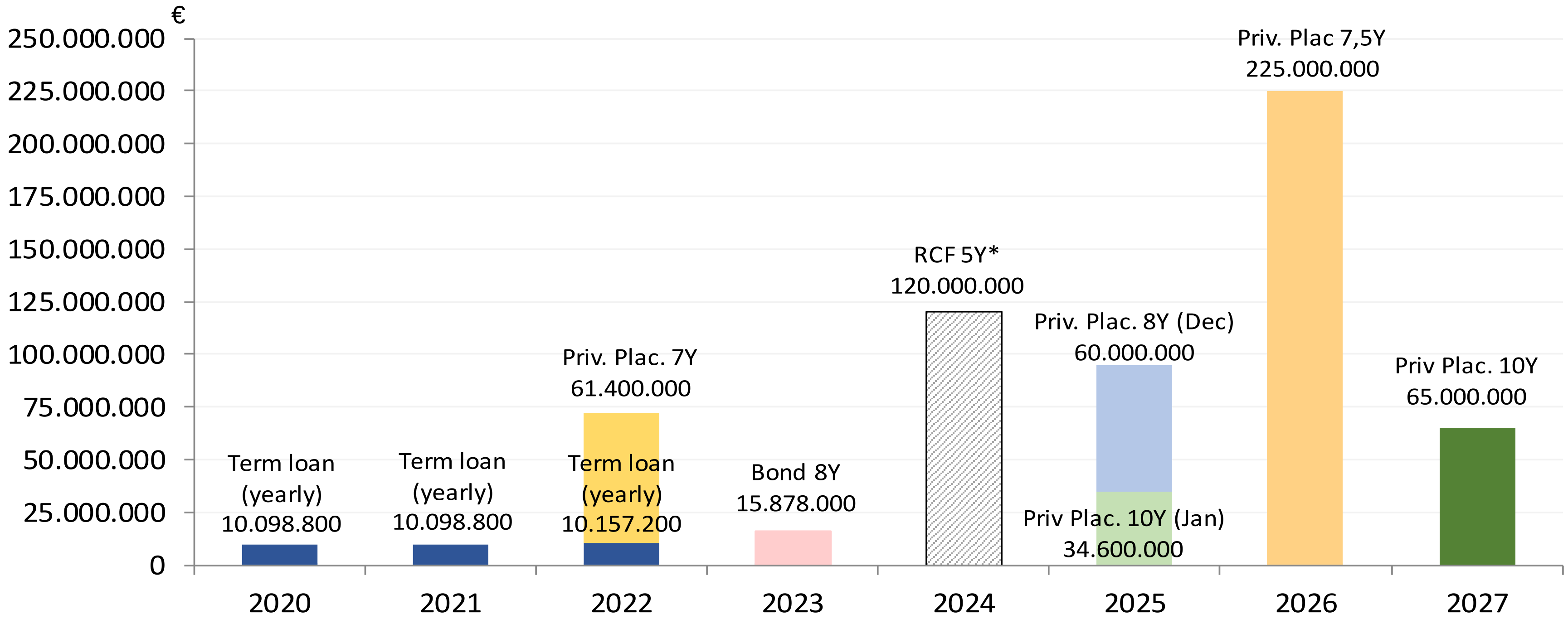


* ROCE YE 2019 is excluding IFRS 16 impact;
We refer to separate slides n° 25-27 for more information related to the impact of IFRS 16



** Gearing YE 2019 is excluding lease liabilities under IFRS 16;
We refer to separate slides n° 25-27 for more information related to the impact of IFRS 16

MATURITY PROFILE FINANCIAL DEBT**



* Revolving credit facility: € 0 M drawn per 31/12/2019, can be extended with another 2 years
** Excluding IFRS 16 lease liabilities
Weighted average maturity 31/12/2019: 5,82 years

BALANCE SHEET

€m	31/12/2019	31/12/2018
Intangible Assets	13,0	9,7
Goodwill	173,7	94,9
Property, Plant & Equipment	542,3	424,3
Right-of-use assets	397,2	-
Investment Property	16,9	17,0
Deferred Tax Assets	1,2	1,4
Other Receivables	9,0	10,8
Total Non-Current Assets	**1.153,3**	**558,2**
Inventories	5,9	4,9
Trade and other receivables	53,4	43,0
Of which prepaid lease payments included in the opening balance of IFRS 16	*-*	*2,0*
Current Income Taxes	1,3	2,4
Cash and Cash Equivalents	72,5	65,4
Assets Held for Sale	1,8	7,0
Total Current Assets	**134,8**	**122,7**
TOTAL ASSETS	**1.288,1**	**680,9**

	31/12/2019	31/12/2018
Gearing ratio*	1,97	1,56
Current ratio**	0,75	0,67
Solvency ratio***	16,4%	26,1%
ROCE****	16,6%	16,3%

*: Gearing ratio (excluding IFRS 16): Net Financial Debt excl. lease liabilities / Equity
**: Current ratio (including IFRS 16): Current Assets / Current Liabilities
***: Solvency ratio (including IFRS 16): Total Equity / Total Equity & Liabilities
****: ROCE (excluding IFRS 16): Adjusted operating profit excl. IFRS 16 / Capital employed excl. lease liabilities

€m	31/12/2019	31/12/2018
Equity attributable to Equity Holders of the Parent	211,0	177,4
Non-controlling Interests	0,3	0,2
TOTAL EQUITY	**211,3**	**177,6**
Interest bearing loans and borrowings	479,5	272,7
Provisions	3,3	15,1
Of which provisions for onerous contracts included in the opening balance of IFRS 16	*-*	*13,1*
Lease liabilities	383,1	-
Deferred Tax Liabilities	24,7	20,5
Derivative financial instrument	0,2	0,2
Other payables	6,9	11,0
Of which deferred leasehold inducements included in the opening balance of IFRS 16	*-*	*3,3*
Total Non-Current Liabilities	**897,7**	**319,5**
Interest bearing loans & borrowings & bank overdrafts	10,2	69,8
Provisions	0,5	2,2
Of which provisions for onerous contracts included in the opening balance of IFRS 16	*-*	*1,1*
Lease liabilities	33,1	-
Trade & other payables	132,7	106,3
Of which deferred leasehold inducements included in the opening balance of IFRS 16	*-*	*0,5*
Current Income Tax Liabilities	2,6	5,3
Total Current Liabilities	**179,2**	**183,7**
TOTAL EQUITY & LIABILITIES	**1.288,1**	**680,9**

SHAREHOLDERS

	10/02/2019		12/11/2019	
	# Shares	%	# Shares	%
Total shares outstanding	27.365.197	100%	27.365.197	100%

Reference Shareholders & Free Float	# Shares	%	# Shares	%
Kinehold Bis, Pentascoop and Mr. Joost Bert	13.192.268	48,21%	13.192.268	48,21%
Treasury shares (own shares)	480.851	1,76%	492.346	1,80% ↘
Free Float	13.692.078	50,03%	13.680.583	49,99% ↗

Other*	# Shares	%	# Shares	%
Axa SA	1.376.397	5,03%	1.376.397	5,03%
BNP Paribas Investment Partners SA	1.366.585	4,99%	1.368.974	5,00% ↘
Blackrock Investment Mgt Ltd	1.115.517	4,08%	1.115.517	4,08%

** Resulting from transparency notices received*

FINANCIAL CALENDAR

Wednesday	13/05/2020	Business Update Q1 2020 Annual Shareholders' Meeting Kinepolis Group
Thursday	20/08/2020	Semestrial results 2020 Press & analyst meeting
Thursday	12/11/2020	Business Update Q3 2020

Annexes
Financial Statements
Results YE 2019

KINEPOLIS GROUP

REALIZED ACQUISITIONS AND GREENFIELDS (2014 – 2019)

Country	City	# Complexes	# Screens	Est. Visitors / Year	Realized
Spain	Alicante	1	16	1,0 mio	Q2 2014
	Alcobendas - Madrid	1	12		
	Nevada – Granada	1	8	0,4 mio	Q4 2016
	El Punt	2	38	1,6 mio	Q1 2019
The Netherlands	Wolff Bioscopen	9	46	1,6 mio	Q3 2014
	Acq. Building Enschede (Wolff)				Q2 2015
	Dordrecht (greenfield)	1	6	0,3 mio	Q1 2016
	Breda (greenfield)	1	10	0,5 mio	Q3 2016
	Utrecht (greenfield)	1	14	1,2 mio	Q1 2017
	NH Bioscopen	2	13	0,6 mio	Q1 2018
	's Hertogenbosch (greenfield)	1	7	0,4 mio	Q2 2018
	Acq. Building Utrecht (City)				Q3 2018
NL, LUX, FR	Utopolis Group	9	63	2,4 mio	Q4 2015
	Arcaplex	1	9	0,2 mio	Q4 2019
France	Bourgoin	1	12	0,6 mio	Q3 2015
	Rouen	1	14	0,4 mio	Q1 2016
	Fenouillet (greenfield)	1	8	0,4 mio	Q4 2016
	Metz (Palace) (greenfield)	1	7	0,2 mio	Q3 2018
	Brétigny-sur-Orge (greenfield)	1	10	0,5 mio	Q3 2018
	Servon (greenfield)	1	9	0,4 mio	Q3 2019
Canada	Landmark	44	303	10,2 mio	Q4 2017
	St. Albert (greenfield)	1	8	0,6 mio	Q1 2018
	Saskatoon (greenfield)	1	7	0,4 mio	Q2 2018
	Fort McMurray *	1	8	0,1 mio	Q4 2018
	Calgary Market Mall (greenfield)	1	5	0,3 mio	Q4 2019
	Regina (greenfield)	1	8	0,4 mio	Q4 2019
USA	MJR	10	164	6,2 mio	Q4 2019
Total		**95**	**805**	**30,9 mio**	

* Replacement of existing 6 screen theatre in ownership by rented one

CONSOLIDATED INCOME STATEMENT

€m	YE 2019	YE 2018	% Better / -Worse
Revenue	551,5	475,9	15,9%
Cost of Sales	-393,9	-345,7	-14,0%
Gross profit	**157,6**	**130,2**	**21,0%**
Gross profit %	*28,6%*	*27,4%*	
Marketing & selling expenses	-27,9	-25,2	-10,5%
Administrative expenses	-30,3	-26,9	-12,7%
Other operating income and expenses	1,6	1,0	56,0%
EBIT	**101,0**	**79,1**	**27,7%**
EBIT %	*18,3%*	*16,6%*	
Financial result	-23,7	-12,4	-91,8%
Profit before tax	**77,3**	**66,8**	**15,8%**
Income tax expense	-22,9	-19,4	-18,5%
Profit	**54,4**	**47,4**	**14,7%**
Profit %	*9,9%*	*10,0%*	
EBITDA	**172,3**	**117,2**	**47,1%**
EBITDA %	*31,3%*	*24,6%*	

CONSOLIDATED BALANCE SHEET

€m	31/12/2019	31/12/2018	% Better / -Worse
Intangible assets	13,0	9,7	34,4%
Goodwill	173,7	94,9	83,1%
Property, plant & equipment	542,3	424,3	27,8%
Right-of-use assets	397,2		
Investment property	16,9	17,0	-1,0%
Deferred tax assets	1,2	1,4	-14,0%
Other receivables	9,0	10,8	-16,5%
Total non-current assets	**1.153,3**	**558,2**	**106,6%**
Inventories	5,9	4,9	*19,0%*
Trade & other receivables	53,4	43,0	24,2%
Current income taxes	1,3	2,4	-46,1%
Cash & cash equivalents	72,5	65,4	10,8%
Assets held for sale	1,8	7,0	-74,7%
Total current assets	**134,8**	**122,7**	**9,8%**
TOTAL ASSETS	**1.288,1**	**680,9**	**89,2%**

KINEPOLIS

CONSOLIDATED BALANCE SHEET

€m	31/12/2019	31/12/2018	% Better / -Worse
Capital & share premium	20,1	20,1	
Consolidated reserves	191,4	161,5	18,6%
Translation differences	-0,6	-4,2	86,0%
Equity attributable to equity holders of the parents	**211,0**	**177,4**	**18,9%**
Non-controlling interests	0,3	0,2	31,3%
Total equity	**211,3**	**177,6**	**18,9%**
Interest bearing loans & borrowings	479,5	272,7	75,9%
Provisions & employee benefits	3,3	15,1	-78,0%
Lease liabilities	383,1		
Deferred tax liabilities	24,7	20,5	20,4%
Derivates	0,2	0,2	-19,9%
Other payables	6,9	11,0	-36,8%
Total non-current liabilities	**897,7**	**319,5**	**181,0%**
Interest bearing loans & borrowings & bank overdrafts	10,2	69,8	-85,4%
Provisions	0,5	2,2	-75,5%
Lease liabilities	33,1		
Trade & other payables	132,7	106,3	24,8%
Current income tax liabilities	2,6	5,3	-51,8%
Total current liabilities	**179,2**	**183,7**	**-2,5%**
TOTAL EQUITY & LIABILITIES	**1.288,1**	**680,9**	**89,2%**

CASH FLOW STATEMENT

€m	YE 2019	YE 2018	Better / -Worse
Profit before tax	77,3	66,8	10,6
Adjustments for:			
Depreciation, amortization & provisions	71,3	36,2	35,1
Government grants	-0,8	-1,1	0,4
Gains / losses on sale of PPE & financial assets	-1,2	0,3	-1,4
Financial result & Share based payments	21,2	11,0	10,2
Cash generated from operations	**167,9**	**113,0**	**54,8**
Working capital movements	8,8	0,3	8,4
Income taxes (paid)/ received	-25,7	-22,4	-3,3
Net cash from operating activities	**150,9**	**91,0**	***59,9***
Acquisition of (in)tangible assets	-62,7	-61,2	-1,5
Advance lease payments	-3,5		-3,5
Acquisition of subsidiary, net of cash acquired	-173,9	-27,5	-146,4
Proceeds from sales of (in)tangible assets	5,9	0,5	5,4
Net cash used in investing activities	**-234,2**	**-88,2**	**-146,0**
Investment contributions	3,4		3,4
Repayment of lease liabilities	-20,9		-20,9
Sale of non-controlling interests		0,5	-0,5
Interests (paid)/ received	-12,9	-10,3	-2,6
Interests IFRS 16	-9,4		-9,4
Treasury shares		-20,3	20,3
Dividends paid	-24,7	-24,5	-0,2
New loans / repayment of loans	154,1	-39,9	192,7
Net cash used in financing activities	**89,6**	**-94,5**	**182,9**
Net cash flow	**6,3**	**-91,8**	**96,8**

FREE CASH FLOW

€m	YE 2019	YE 2018	Better / -Worse
Cash Flow before WC movements & tax paid	**167,9**	**113,0**	**54,8**
Income taxes paid	-25,7	-22,4	-3,3
Working capital	8,8	0,3	8,4
Capital exp – maintenance	-21,0	-15,9	-5,0
Interest paid	-12,9	-10,3	-2,6
Payment of lease liabilities + investment contribution	-26,9		-26,9
Free cash flow	**90,2**	**64,7**	**25,4**
Capital Exp - Digitalization & Remodeling, Expansion & Acq AHFS	-45,3	-45,3	
Proceeds from sales of financial and intangible assets and PPE	5,9	0,5	5,4
Acquisition of subsidiary, net of cash acquired	-173,9	-27,5	-146,4
Sale of non-controlling interests		0,5	-0,5
Treasury shares		-20,3	20,3
Dividend payments	-24,7	-24,5	-0,2
CF after expansion exp, dividends & treasury shares	**-147,8**	**-51,9**	**-95,9**

The glossary below contains *Alternative Performance Measures (APM's)* that are aimed to improve the transparency of the financial information. For the full glossary, we refer to the corporate website of Kinepolis.

- ***Adjusted operating profit***: Operating profit after elimination adjustments; is used to reflect the operating profit from normal operating activities.
- ***Adjusted EBITDA***: EBITDA after eliminating adjustments; is used to reflect the EBITDA from normal operating activities.
- ***Adjusted profit***: Profit for the period after eliminating adjustments; is used to reflect the profit from normal operating activities.
- ***Adjustments***: This category includes primarily results from the disposal of fixed assets, impairments losses on assets, provisions, costs from restructuring and takeovers and other exceptional income and expenses.
- ***Leverage ratio***: As of FY 2019, the leverage ratio excludes the lease liabilities under IFRS 16.